

## Cost Saving Illustration

The figures below illustrate potential cost savings and ROI period gained by introducing DAWN Rheumatology Software to your clinic. The figures can be adapted to reflect your own team, clinic set-up and numbers and can form part of your business case/approach to senior management.

| <b>Estimated Potential Cost Saving</b>   | <b>£</b>      |
|--|---------------|
| Hospitalisation incident reduction<br><i>(2 per year at £5,000 per incident)</i>   | 10,000        |
| % Time saved by four staff<br><i>= say 5% (additional capacity to handle patients*, 5% of estimated £250,000 pa salary bill)</i> | 12,500        |
| Paper saving per annum   | 1,500         |
| <b>Total estimated saving per annum</b>  | <b>24,000</b> |

| <b>Estimated Cost of Computer System</b>  | <b>£</b>      |
|---|---------------|
| Average purchase price of £25,000 spread over 5 years   | 5,000         |
| On-going software support and upgrades per annum  | 5,000         |
| Time required to establish the system (training/set-up).<br><i>(Estimated 3 person months spread over 5 years i.e. £10,000 / 5)</i> | 2,000         |
| Internal IT Department Costs - for support, per annum spread over 5 years   | 3,000         |
| Running costs per annum e.g. Clinic and IT staff time   | 1,000         |
| <b>Total costs per annum</b>  | <b>16,000</b> |

|  |           |
|--|-----------|
| <b>Payback Time After Established (MONTHS) Approx.</b> | <b>18</b> |
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### LEARN FROM OTHERS

Contact us to arrange to speak with one of the Consultant Rheumatologists currently using DAWN Rheumatology Software in their clinics and involved in its funding and implementation.

### COST SAVINGS

It is important to justify the cost of introducing DAWN Rheumatology Software and to demonstrate clear financial benefits and 'payback' period. The sample payback and cost saving illustration can be adapted to suit your own organisation.

